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Ohio Woodland Stewards Program

210 Kottman Hall

2021 Coffey Road

Columbus, OH 43210

The Basics of Selling Timber

Timber Marketing Workshop for
Woodland Owners



Saturday March 6, 2010
9:00 am—3:00 pm

Wyandot County Fairgrounds Dining Hall
10171 State Route 53N
Upper Sandusky, OH 43351

Register by February 26th —\$40
Registrations After February 26th—\$50
Last Day to Register March 2nd
Pre-Registration is Required

This class is worth 4 hours of continuing education credits for the
Ohio Forest Tax Law Program

<http://woodlandstewards.osu.edu>

Join us for this landowner workshop that will walk you through the process of having a successful timber sale—one that assures that you receive a competitive price, as well as, meets your woodland ownership goals!

This workshop will explore the timber marketing process from deciding if and what to harvest, advertising what you have to sell, making the process competitive, developing a contract, controlling erosion with BMP's, and understanding timber taxes. Finally, we will introduce you to a variety of resources that are available to help you with the timber harvesting process and the management of your woodlands.



This class qualifies for 4 hours of continuing education credit for the Ohio Forest Tax Law Program

Agenda

- 9:00 am Registration
 - 9:30 am Welcome—Mark Mechling, OSU Extension
 - 9:40 am Timber Harvesting & Marketing
Kathy Smith, OSU Extension/SENR
 - 10:45 am Best Management Practices & Timber Harvest Plans
Gary Graham, OSU Extension
Bob Mulligan, ODNR, Division of Soil & Water
 - 11:45 am Lunch
 - 12:45 pm Timber Sale Contract Basics
Stan Swierz, Consulting Forester
 - 1:15 pm Taxes & Timber Sales
Chris Bruynis, OSU Extension
 - 2:00 pm Resources for Woodland Management Assistance
 - 2:45 pm Questions & Evaluations
- Have a Safe Trip Home!

Name _____

Address _____

City _____ State _____ Zip _____

Phone _____

Email _____

_____ # of persons X \$40 = _____

After February 26th —

_____ # of persons x \$50 = _____

Pre-registration is required

Deadline to register is February 26, 2010

Make check or money order for the full amount payable to:

The Ohio State University

Online Registration With Payment

is Available at

<http://woodlandstewards.osu.edu>

Detach & mail to:

Ohio Woodland Stewards Program
The Ohio State University
School of Environment & Natural Resources
210 Kottman Hall
2021 Coffey Road
Columbus, OH 43210

Questions? Call 614-688-3421 or email ohiowoods@osu.edu