### **OHIO FARM BUREAU**

# Value of Membership









# The value of an Ohio Farm Bureau membership is worth thousands of dollars for every member.

Here are just some of the ways Farm Bureau is working for you. How many of these achievements impact you, your family and farm?



| If you h | ave  | employees | or | own | a | business, |
|----------|------|-----------|----|-----|---|-----------|
| Farm B   | urea | au:       |    |     |   |           |

- □ Protected the agricultural sales tax exemption;
- ☐ Defended Ohio's small business tax deduction, making first \$250K of business income non-taxed;
- □ Saved Ohio employers an estimated \$7.1 million in workers' compensation premium through group rating programs;
- ☐ Worked with the Bureau of Workers'
  Compensation to make refunds nontaxable after critical COVID-19 recovery
  disbursement;
- ☐ Promoted Ohio's move to end extra federal unemployment payments to incentivize workers to return to work;
- ☐ Fought for and secured farmer access to Small Business Administration's Paycheck Protection Program;
- ☐ Defended and protected the small farm exemption from OSHA regulations;
- ☐ Manages OFBF Health Benefits Plan built for the agricultural community with competitive rates, a variety of plan designs and Anthem's broad Blue Access PPO provider network.

#### If you care about 4-H and FFA, Farm Bureau:

- ☐ Pushed the DeWine administration to provide certainty to county fairs so they could operate and celebrate Ohio agriculture in 2020-2021;
- □ Partnered with Nationwide to sponsor the 2020 Ohio Youth Livestock Expo when the Ohio State Fair was canceled. Sponsored the Ohio State Fair Grand Drive event with Nationwide to ensure Ohio's 4-H and FFA youth had the best experience available during a disrupted 2021 State Fair;
- Advocated for and preserved funding for local services including OSU Extension, Soil and Water, OARDC, OSU Wooster-ATI, high school ag education career tech and FFA;
- ☐ Supported 4-H Foundation and Youth Reserve Program resulting in millions of dollars for scholarships to 4-H youth.

# If you care about the future of the Ohio State Fair and Ohio Expo Center, Farm Bureau:

□ Is working with nine major Ohio agriculture groups to forward a set of recommendations to modernize the Ohio Expo Center and State Fair. The recommendations were shared to ensure that the input, ideas and concerns of the agriculture industry, including preserving the current location and footprint with a strong investment for improvements, are properly incorporated into the state's new Vision Plan.

## If your farm depends on risk management programs, Farm Bureau:

- ☐ Supported payments for livestock and poultry losses due to COVID-19 market impacts;
- ☐ Advocated for farm support resulting in BILLIONS of dollars in USDA Direct Payments through the CARES Act;
- □ Supported funding for important Farm Bill conservation programs like CRP, EQIP and others.

#### If you care about local communities, Farm Bureau:

- ☐ Secured \$10 million in state funding for meat processing grants to help existing plants in Ohio expand capacity and fund new construction;
- Supported USDA investing \$500 million in American Rescue Plan funds to expand meat and poultry processing capacity;
- ☐ Ensured farm and farmers markets were deemed essential and remained open during COVID-19 shutdown.

#### If you care about young farmers, youth engagement and investing in the future agricultural workforce, Farm Bureau:

- ☐ Created legislation for the Beginning Farmer Tax credit proposal that passed the Ohio House;
- ☐ Created ExploreAg, which is Ohio
  Farm Bureau Foundation's signature
  ag literacy and workforce development
  program. ExploreAg offers free
  weeklong and one-day experiences
  for middle and high school students.
  Participants were immersed in handson learning about agriculture and
  related STEM fields from industry
  experts, scientists and educators;
- Awards approximately \$50,000, through the Ohio Farm Bureau Foundation, in annual scholarships to students planning to pursue careers in agriculture and related fields;
- □ Supports collegiate Farm Bureau programs at The Ohio State University and Wilmington College;
- □ Supports Ohio Farm Bureau
  Foundation's Youth Pathways grants,
  which awards up to \$100,000 to
  outside organizations that create career
  pathways that allow students to explore
  the wide variety of careers within
  agriculture and related STEM fields.

#### If you care about our dairy industry, Farm Bureau:

- ☐ Created the Ohio Dairy Task Force to advocate for milk pricing reforms;
- ☐ Promoted awareness of milk supply issues during COVID disruptions by working directly with ODPA to remove purchase limits and assist with food bank donations;
- ☐ Advocated for better protection through Dairy Margin Coverage;
- ☐ Created the Dairy Insurance Program to better protect dairy farm members.

| If you need better internet, Farm Bureau: |   |  | Accomplished CAUV reform that includes valuing conservation land at   |  |  |  |
|---|---|--|---|--|--|--|
|   | Advocated for \$250 million for the Ohio Rural Broadband Expansion grant program, the largest public investment in broadband in Ohio history.   |  | lowest CAUV value, removing the tax<br>penalty for implementing important<br>sustainability measures;   |  |  |  |
| If you o                                  | wn farmland, Farm Bureau:   |  | Is fighting to protect farmland preservation tax laws, like stepped up basis, capital gains and estate  |  |  |  |
|   | Is pursuing landowner-focused eminent domain reforms to protect farmers from government and utilities taking property;  Filed an amicus brief that resulted in an Ohio Supreme Court ruling that a landowner has an immediate right to appeal an eminent domain action;  Created the amicus brief that was cited in lower court ruling that utilities must prove necessity before taking property;  Provides resources to hundreds of |  | tax exemptions; Stood with and assisted in Ohio farmer's fight against the city of Toledo's Lake Erie Bill of Rights (LEBOR). This legal victory now protects the entire agricultural industry from |  |  |  |
|   | landowner has an immediate right to   |  | activist lawsuits; Increased nuisance protection for  |  |  |  |
|   | in lower court ruling that utilities must   |  | farmers from neighbor lawsuits; Supported a new law to ensure "nature" cannot bring a lawsuit;  |  |  |  |
|   |   |  | Filed a brief with U.S. Supreme Court<br>and wins landowners the right to access<br>the federal courts in eminent domain  |  |  |  |
|   | Provides resources to hundreds of<br>members annually with information on<br>energy development, such as oil and<br>gas, solar and wind development issues;   |  | actions, including important protections not available under state law;  Provides thousands of members annually with legal education on   |  |  |  |
|   | Accomplished historic CAUV reform that is now saving farmland owners tens of millions of dollars in property taxes. A few examples of savings:  • Trumbull County farmer saves  |  | zoning, eminent domain, line fence, open burning and more; Helps hundreds of members annually with legal information on problems from sales tax to local government                                 |  |  |  |
|   | <ul> <li>\$2,200 in one year, a 24% savings</li> <li>Wayne County farmer saves</li> <li>\$2,600 in one year, a 25% savings</li> </ul>   |  | to drainage to line fence;<br>Modernized the County Drainage Ditch<br>Petition process;   |  |  |  |
|   | <ul> <li>Montgomery County farm saves<br/>25%, equal to 455 years of FB</li> </ul>  |  | Supported an increase in assistance for plugging abandoned oil and gas wells; Pushed for an increase in the estate tax  |  |  |  |
|   | <ul><li>membership</li><li>Clinton County farmer saved<br/>48.5%, equal to 20 years of FB</li></ul>   |  | exemption and continues the fight to protect the exemption;   |  |  |  |
|   | membership  • Darke County farmer saved 21.5% \$6,000, equal to 78 years of FB membership   |  | Strengthened the Property Protection<br>Program to a \$5,000 reward in order to<br>deter crime on members' property.  |  |  |  |
|   | • Seneca County farmer saved 26% or \$2,600;  |  |   |  |  |  |

#### If you are a livestock producer, Pushed for the operation of county fairs Farm Bureau: in 2021, including horse racing at 66 county fairs; Supported funding for the ODA Animal Is advocating for improvements to the Disease and Diagnostic Lab, providing Ohio Expo Center, home of the Quarter critical support to the health of Ohio's Horse Congress; livestock; Pushed for the Equine Liability Act, Is pushing USDA, the Commodity which continues to provide important **Futures Trading Commission,** liability protection for horse owners and Congress to aggressively and event sponsors such as investigate volatility and disruptions 4-H advisors: in livestock markets; Assists members in navigating CAUV Led the charge in 2009 to pass State enrollment qualifications for horse Issue 2, which created the Ohio farms. Livestock Care Standards Board. If you need water/soil protection help, Today, livestock producers continue to Farm Bureau: have definitive care standards enforced by livestock experts, which helps Helped to advance the statewide protect against radical animal activist watershed planning and management activity in the state; program to provide resources to local Led an effort to call on USDA to take SWCDs to work with local farmers; action and fight a court ordered Advocated for \$170 million investment reduction in pork processing line in H2Ohio Initiative. This money speeds. If the court order would have goes directly to farmers to implement been left unchallenged, it would have voluntary conservation practices and impacted nearly 40% of Ohio hogs avoids costly regulation; that are processed in plants operating using increased line speeds. Created the Ohio Agricultural Conservation Initiative (OACI), If you care about horses and Ohio's which now has nearly 2,000 farmers equine sector, Farm Bureau: and 1 million acres enrolled and helps H2Ohio funding flow directly Recognizes that Ohio's equine to farmers; industry is a significant part of Ohio Partnered with USDA-NRCS to create П agriculture. Horse farms contribute to the Blanchard River Demonstration the ag economy from fence building Farms Network. To date, more than businesses to hay and grain farmers. 1,000 stakeholders and influencers A recent study showed that horse have toured the farms to see racing had a direct impact in 2018 conservation practices in use; of over 21,000 jobs in Ohio, and an Blocked a radical state executive action economic impact that exceeded \$2.8 billion with \$900 million in personal from the Kasich Administration to institute unworkable mandates on income for Ohioans; farmers in Northwest Ohio in the Collaborates with Ohio Harness name of water quality. Horsemen's Association and Ohio Horsemen's Benevolent and Protective Association to support opportunities at Ohio racetracks, which bring in significant revenue to Ohio horse farms;

#### If you care about farm stress, Gathered information on critical П Farm Bureau: Personal Protective Equipment needs and assisted in sourcing and locating Created the Farm Stress Collaborative PPE for ag industry; that has brought together ag and Pushed Gov. DeWine to responsibly mental health experts for first time to reopen Ohio for business; create and provide resources; Protected businesses from frivolous Created Ohio Farm Bureau Foundation lawsuits stemming from COVID-19; "Y Prize," for individuals or Communicated with members how to organizations leading the way operate under numerous health orders; in rural mental health. Assisted USDA in promotion of If you rely on international trade, regional and local food bank assistance Farm Bureau: to purchase \$3 billion in fresh produce, dairy and meat; Continually advocates for trade. The Clarified that Ohio greenhouses and country saw an all-time record of U.S. nursery centers were allowed to remain ag export purchases by China in 2020; open during COVID-19 when other Advocated for the U.S. and European states ordered closures; Union to suspend tariffs in an effort Conducted an information campaign to move toward a broader trade to help move horticulture products and agreement; other spring plants when events were Is challenging Canada's cancelled. implementation of dairy tariffs to ensure U.S. dairy producers have fair If you have a problem with wildlife, Farm access to this critical export market; **Bureau: Supported Market Facilitation** Protected Ohio livestock from new Payments to get farms through rules to limit coyote trapping; rough trade issues with China while advocating for "Trade, not aid". Pushed for a streamlined permitting process for killing problematic black If your farm was impacted by COVID vultures. Working with the Ohio disruptions, Farm Bureau: Department of Natural Resources, the state obtained a statewide depredation Provided leadership on federal permit for black vultures from the Cybersecurity and Infrastructure U.S. Fish and Wildlife Service, ODNR Security Agency Task Force within will work with USDA Wildlife Services U.S. Department of Homeland Security to issue sub-permits to livestock to advocate for agriculture during producers who are experiencing issues pandemic; with black vultures. These sub-permits cover commercial livestock, including Ensured that agriculture was on cattle, horses, sheep, goats and swine "critical infrastructure" and "essential" and are free to livestock producers; list during COVID-19 restrictions at the national and state levels; Ensured ODNR included important landowner liability protections in Worked to extend state tax filing new Hunter Landowner partnership deadline and a moratorium on program; license expirations;

|           | Cultivated regular and beneficial communication with the Division of | If you care about elections, Farm Bureau: |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
|           | Wildlife to ensure they understand farmers' needs.                   |   | Protected Ohio's election integrity by joining lawsuit to prevent nullification of Ohio ballot signature requirements. |  |  |  |  |
|           | epend on affordable crop   |   |  |  |  |  |  |
| insuran   | ce, Farm Bureau:   |   | re concerned about safety,   |  |  |  |  |
|           |  | Farm Bu                                   | ureau:   |  |  |  |  |
|           | Advocated for fair disaster assistance                               |   | Advanced for sofe mural mandruses  |  |  |  |  |
|           | for all farmers;   |   | Advocated for safe rural roadways by supporting distracted driving   |  |  |  |  |
|           | Protected crop insurance as a risk                                   |   | legislation;   |  |  |  |  |
|           | management tool, including expansion                                 |   |  |  |  |  |  |
|           | to barley;   |   | Conducted Workers' Compensation safety training workshops;   |  |  |  |  |
|           | Defended crop insurance subsidy                                      |   |  |  |  |  |  |
|           | to keep the program more affordable                                  |   | Coordinated efforts to help train first  |  |  |  |  |
|           | for farmers.   |   | responders on grain bin safety.  |  |  |  |  |
| If you ca | are about funding for research,                                      | If you no                                 | eed trucks to move your products,  |  |  |  |  |
| Farm Bu   |  | Farm Bu                                   |  |  |  |  |  |
|           |  |   |  |  |  |  |  |
|           | Advocated for millions in research                                   |   | Ensured waivers for hours of service   |  |  |  |  |
|           | dollars to make Ohio farms statewide                                 |   | and weight limitations for trucks  |  |  |  |  |
|           | more sustainable.  |   | delivering critical supplies, including  |  |  |  |  |
| If you or | POW CHONG FORM PHROOM  |   | food and groceries;  |  |  |  |  |
| n you gr  | row crops, Farm Bureau:  |   | Created first and only comprehensive   |  |  |  |  |
|           | Filed a brief in an Ohio Supreme                                     |   | guide to Ohio laws and regulations for   |  |  |  |  |
|           | Court case resulting in grain bins                                   |   | farm transportation, including trucking and moving implements on the road;   |  |  |  |  |
|           | being removed from the property                                      |   | •  |  |  |  |  |
|           | tax bills statewide;   |   | Clarified in Ohio law that farm  |  |  |  |  |
|           | Preserved use of critical  |   | utility vehicles, like gators and side<br>by sides, can use rural roads to get   |  |  |  |  |
|           | crop protection products;  |   | farm work done.  |  |  |  |  |
|           | Successfully fought Ohio EPA   |   | arm work done.   |  |  |  |  |
|           | attempts to regulate commercial                                      | If you ca                                 | are about how farmers are  |  |  |  |  |
|           | fertilizer as a pollutant;   | portray                                   | ed in the media, Farm Bureau:  |  |  |  |  |
|           | Helped secure the passage of the                                     |   | XX7 1 1 1 1  |  |  |  |  |
|           | 2018 Farm Bill in an era when Congress                               |   | Works with media nearly every day  |  |  |  |  |
|           | struggles to pass any major piece                                    |   | to help them better understand agriculture;  |  |  |  |  |
|           | of legislation;  |   |  |  |  |  |  |
|           | Confronted U.S. EPA about Enlist                                     |   | Worked with news outlets recently to   |  |  |  |  |
|           | Duo and Enlist One bans in 12 Ohio                                   |   | discuss how Ohio farmers are tackling<br>Ohio's water quality issues by taking   |  |  |  |  |
|           | counties. The new EPA policy is                                      |   | part in the H2Ohio program and   |  |  |  |  |
|           | impacting nearly 270,000 soybean                                     |   | voluntarily implementing more and  |  |  |  |  |
|           | acres across the state, with a precedent                             |   | better nutrient management practices.  |  |  |  |  |
|           | that could be even more detrimental.                                 |   | 0 1  |  |  |  |  |
|           |  |   |  |  |  |  |  |
|           |  |   |  |  |  |  |  |

| If you n<br>Bureau                | eed help finding workers, Farm   |   | Partners with manufacturers, retailers, chambers of commerce, small business representatives and other major  |  |  |  |
|-----------------------------------|--|---|---|--|--|--|
|                                   | Created a new member service in partnership with Great Lakes   |   | business groups to be the voice for Ohio's businesses;  |  |  |  |
| ser<br>lab                        | Agricultural Labor Services, a full-<br>service agent helping farms secure<br>labor through the H-2A foreign<br>worker visa program. |   | Builds long term, strong relationships with Ohio policymakers which allows access and a voice for our members.  |  |  |  |
| If you can Bureau                 | are about saving money, Farm   | America   | are about partnering with<br>an Farm Bureau to lobby and<br>agriculture for our nation, Farm  |  |  |  |
|                                   | Saved members more than \$1.5 million  | bureau  | •   |  |  |  |
|                                   | in 2020 through discount programs<br>from Case IH, CAT, Ford, Grainger, John   |   | Has a dedicated team every day in our nation's capital;   |  |  |  |
| in 2020 through discount programs |  | Engaged in legal challenges to agriculture that have national |   |  |  |  |
|                                   |  |   | implications that impact Ohio;  |  |  |  |
| togethe                           | er for you, Farm Bureau:   |   | Builds relationships with our federal   |  |  |  |
|                                   | Partners with all commodity groups<br>to coordinate statewide and national<br>strategy to support Ohio farmers to                    |   | regulators to be our voice on issues like<br>Waters of the U.S., crop protection, tax<br>policy, trade, farm programs, business<br>and labor regulations; |  |  |  |
|                                   | build Ohio ag unity;   |   | Lobbies all of Congress, especially in  |  |  |  |
|                                   | Partners with Ohio State University to drive resources back to our communities;  |   | support of state Farm Bureaus with a limited presence in Washington, D.C.   |  |  |  |
|                                   | Partners with Nationwide, and many<br>other business partners, to provide<br>and support business solutions<br>for members;          |   |   |  |  |  |
|                                   |  |   |   |  |  |  |

| our County Fa | ırm Bureau Mem | bership Accomplishme |
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| our County Fa | ırm Bureau Mem | bership Accomplishme |
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|------------|-------------------------|----------------|-----------------------|--|---------------------|-----------------|-----------------------------|----------------|--|----------------|------------------------|--|-------------------------------|----------------|
|            | BUREAU New Renewal      |                |                       |  | (                   | COUNTY NAME     |                             |                | IF RENEWING, M                           | <del>,</del> # |                        | 11110                                    | -111                          |                |
| LAST NAME  |                         |                |                       | FIRST NA   | FIRST NAME          |                 |                             |                | M.I.                                     | PHON           | E NUMBEI               | R  |                               |                |
| SPOUSE     | LAST NAME               |                |                       |  | SPOUSE              | FIRST NAM       | E                           |                |  | S.M.I.         | TOWNS                  | SHIP                                     |                               |                |
| ADDRES     | SS (MUST HA             | VE HOUS        | E NUMBER, P.O         | . BOX OR F   | ROUTE NUMBE         | ER)             |                             |                |  |                |                        |  |                               |                |
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| DATE       |                         |                |                       |  |                     |                 | Jo                          | in onl         | line by visit<br>or call you             | -              |                        |  |                               | thus           |
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| ⊔ Ful      | ı time/Pa               | rt time        | Farmer/Pro            | aucer  | ⊔ Agrio             | culture s       | ıuaenı betwe                | en ine         | ages of 18-24                            | ŧ l            | industry,              | but sup                                  | th agricultur<br>port the mis |                |
| □ Far      | mland ov                | vner           |                       |  | □ Non-              | -farmer, l      | but work pro                | fession        | nally                                    |                | of Ohio F              | arm Bu                                   | reau                          |                |
|            |                         |                |                       |  | withi               | n agricu        | lture industr               | y              |  |                |                        |  |                               |                |
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| S A        | dams<br>Ilen            | \$120<br>\$100 | Clinton<br>Columbiana | \$100<br>\$120   | Gallia<br>Geauga    | \$120<br>\$90   | Jackson-Vinton<br>Jefferson | \$120<br>\$120 | Mercer<br>Miami                          | \$120<br>\$120 | Portage<br>Preble      | \$110<br>\$120                           | Union<br>Van Wert             | \$120<br>\$120 |
| 2          | shland                  | \$96           | Coshocton             | \$100  | Greene              | \$100           | Knox                        | \$100          | Monroe                                   | \$100          | Putnam                 | \$120                                    | Warren                        | \$100          |
|            | shtabula                | \$120          | Crawford              | \$100  | Guernsey            | \$100           | Lake                        | \$100          | Montgomery                               | \$120          | Richland               | \$100                                    | Washington                    | \$100<br>\$120 |
|            | thens-Meigs<br>.uglaize | \$95<br>\$100  | Cuyahoga<br>Darke     | \$95<br>\$120  | Hamilton<br>Hancock | \$120<br>\$120  | Lawrence<br>Licking         | \$100<br>\$100 | Morgan<br>Morrow                         | \$120<br>\$100 | Ross<br>Sandusky       | \$120<br>\$100                           | Wayne<br>Williams             | \$10           |
| 5 B        | elmont                  | \$100          | Defiance              | \$105  | Hardin              | \$100           | Logan                       | \$120          | Muskingum                                | \$120          | Scioto                 | \$120                                    | Wood                          | \$10           |
| e B        | rown                    | \$120          | Delaware              | \$120  | Harrison            | \$120           | Lorain                      | \$100          | Noble                                    | \$100          | Seneca                 | \$100                                    | Wyandot                       | \$10           |
| <b>2</b> B | utler                   | \$98           | Erie                  | \$100  | Henry               | \$120           | Lucas                       | \$100          | Ottawa                                   | \$100          | Shelby                 | \$120                                    |                               |                |
| Ÿ Ç        | arroll                  | \$120          | Fairfield             | \$120  | Highland            | \$120           | Madison                     | \$120          | Paulding                                 | \$90           | Stark                  | \$120                                    | YOUNG MEM                     |                |
| 22         | hampaign                | \$120          | Fayette               | \$120  | Hocking             | \$100           | Mahoning                    | \$120          | Perry                                    | \$120          | Summit                 | \$100                                    | (ages 18-2                    |                |
|            | lark<br>lermont         | \$120<br>\$120 | Franklin<br>Fulton    | \$120<br>\$120   | Holmes<br>Huron     | \$97<br>\$100   | Marion<br>Medina            | \$100<br>\$100 | Pickaway<br>Pike                         | \$95<br>\$120  | Trumbull<br>Tuscarawas | \$120<br>\$120                           | All counties:                 | \$40           |
| C          | icilioni                | 7120           | Tulton                | <b>7120</b>  | Hulon               | Ş100            | Mcuna                       | 2100           | TINC                                     | 7120           | 0                      | 7120                                     |                               |                |
|            |                         |                |                       |  |                     |                 |                             |                |  | a              | <b>—</b>               |  |                               |                |
| PAYN       | MENT 1                  | RECI           | E <b>IPT:</b> Ohi     | io Farn  | ı Bureau            | Membe           | ership                      |                |  |                |                        |  |                               |                |
| Date:      |                         |                |                       |  |                     |                 |                             |                |  |                | Amount                 | t•                                       |                               |                |
|            | <b>N</b> T              | ıe•            |                       |  |                     |                 |                             |                |  |                |                        |  |                               |                |
| Memb       | oer nam                 | ···            |                       |  |                     |                 |                             |                |  |                | ~                      |  |                               |                |
|            |                         |                |                       |  |                     |                 |                             |                |  |                | County                 | Name                                     | <u> </u>                      |                |

MEMBERSHIP DUES ARE NONREFUNDABLE.





Ohio Farm Bureau 280 N. High St. Floor 6 Columbus, Ohio 43215 ohiofarmbureau.org