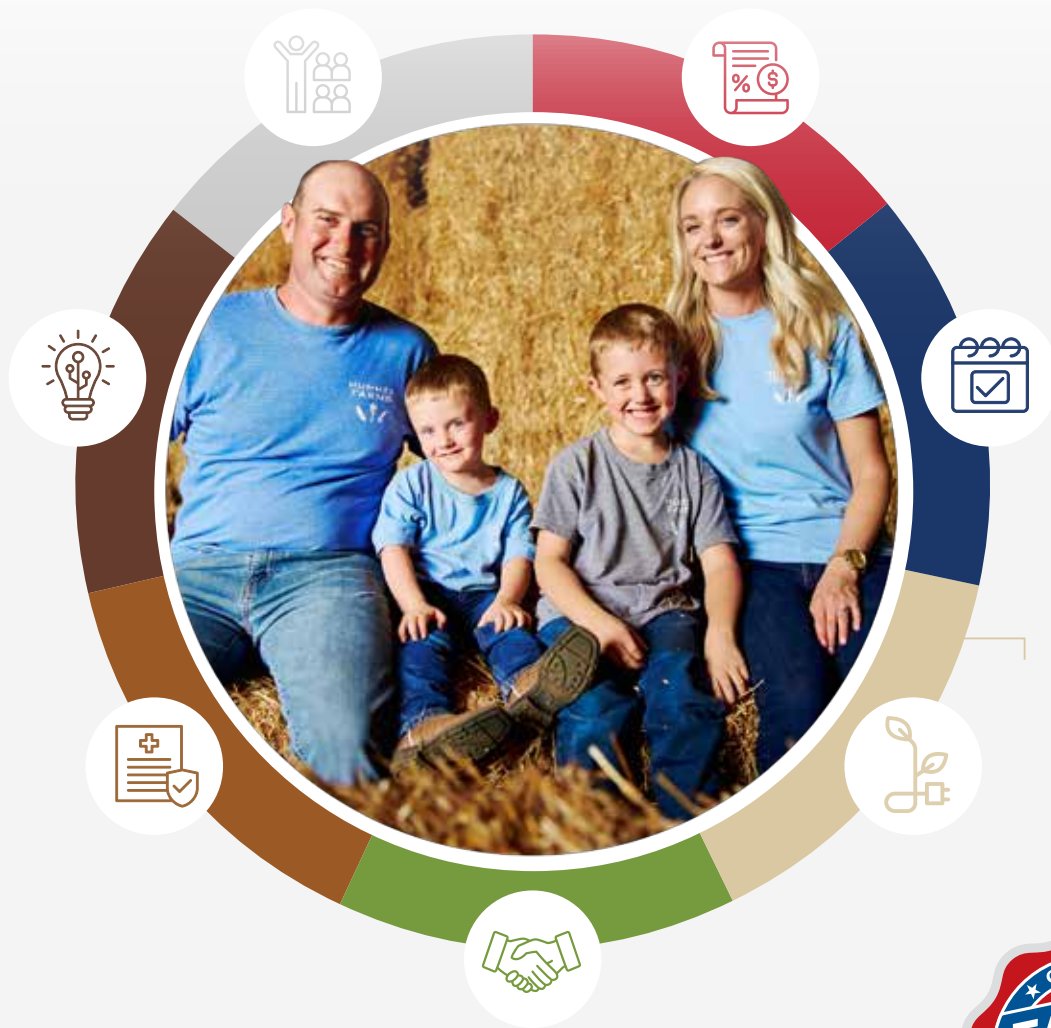


2024 By The Numbers

ANNUAL REPORT



Membership Value By the Numbers

The value of an Ohio Farm Bureau membership is worth thousands of dollars for every member. Here are some of the public policy achievements and member programs that deliver value for you – an Ohio Farm Bureau member.



Business Solutions

Business solutions that help your farm and business grow.

\$6.1 MILLION Premium saved by thousands of members using the Ohio Farm Bureau Workers' Compensation Group Rating Program to protect their employees and their business.

10% Average amount members saved on energy bills by using the Ohio Farm Bureau Energy Savings Program.

3,833 Number of members and their families receiving health coverage while taking advantage of the health care savings offered by the Ohio Farm Bureau Health Benefits Plan.

24/7 Access members and their family have to TogetherAll, a free, anonymous peer-to-peer resource that helps build farm family mental wellness.



\$42 MILLION Amount of grants awarded to 128 small- and medium-sized livestock and poultry processors by the state's Ohio Meat Processing Grant Program to expand their operation and improve efficiency.

2,400 Number of legal H-2A guest workers 90 farm members secured with the assistance of the Great Lakes Agricultural Labor Services, helping them overcome a labor shortage.

\$6.1 MILLION

Premium saved by thousands of members using the Ohio Farm Bureau Workers' Compensation Group Rating Program.

3,833

Number of members and their families receiving health coverage.

\$42 MILLION

Amount of grants awarded to 128 small- and medium-sized livestock and poultry processors.

Shaping Policy

Advocacy & Policy: Influencing policy that impacts your farm, family and livelihood.



\$16,724 Potential annual savings an average 200-acre Ohio farm receives because of Farm Bureau's leadership in the fight to establish tax-saving initiatives for members. This work includes protecting the ag sales tax exemption.

\$250,000 Non-taxed business income (first \$250K) due to Farm Bureau's work in protecting Ohio's small business tax deduction.

3.5% Marginal rate on income over \$100,000, 2.75% for over \$26,050, resulting from Farm Bureau's efforts to provide Ohioans major savings on income taxes.

\$3 MILLION Amount of gross receipts no taxes will be paid on in the tax year 2024 because Farm Bureau advocated for eliminating the Commercial Activity Tax; and no taxes on the first \$6 million of gross receipts in the tax year 2025.

71% Difference between statewide CAUV land value (\$9,493,892,335) versus market value (\$32,779,622,580) in 2023 due to achievement of historic CAUV reform that ensures values are tied to the farm economy and includes valuing conservation land at lowest CAUV value, removing the tax penalty for implementing important sustainability measures.

99% Percentage of woodland values at the minimum CAUV value due to Farm Bureau pressing the Department of Taxation to ensure accurate CAUV values for woodlands.

\$121.4 MILLION Funding devoted to voluntary agricultural conservation practices due to Farm Bureau advocating for nearly \$270 million in water quality funding for the H2Ohio initiative to help protect Ohio's water quality.

\$250 MILLION Grant money secured in the Ohio state budget via the Ohio Rural Broadband Expansion Grant Program to internet service providers to help build the much-needed broadband infrastructure.

\$52 MILLION Funding Ohio Farm Bureau advocated for the Multispecies Animal Learning Center at Ohio State, which will advance student learning and workforce development in animal agriculture.

EMINENT DOMAIN REFORM Pursuing state and federal landowner-focused eminent domain reform to protect landowners from government and utilities taking property and defend agricultural easements against utility infrastructure.

INTERVENTION OF EPA ACTION A coalition of 11 agriculture groups, including Ohio Farm Bureau, has filed a Motion to Intervene in a lawsuit against the U.S. Environmental Protection Agency. These agricultural organizations are rising to the defense of Ohio farmers, who have long been a legal target of the Environmental Law and Policy Center, an anti-agriculture activist group.

98% Success rate for AGGPAC Friend of Agriculture candidates winning seats through the grassroots screening process.

\$16,724

Potential annual savings an average 200-acre farm receives.

\$121.4 MILLION

Funding devoted to voluntary agricultural conservation practices.

98%

Success rate for AGGPAC Friend of Agriculture candidates winning seats.



Opportunities for Growth

Leadership and networking:

400+ Members provided opportunities to gain personal and professional growth and leadership skills through events such as the Winter Leadership Experience and Washington, D.C. Leadership Trips, both cornerstone events that receive high marks from attendees year after year.

100+ Educational opportunities offered annually by Ohio Farm Bureau and delivered through local county Farm Bureau organizations, focused on: Risk management + Succession/retirement planning + Safety training + Energy trends + Policy/regulatory issues.

\$270,000 in scholarships collectively awarded by Ohio Farm Bureau Foundation and county Farm Bureaus to 274 students statewide in 2024.

\$100,000 Amount of money awarded through Ohio Farm Bureau Foundation's Youth Pathways grants to organizations creating career pathways for students to explore careers within agriculture and related STEM fields.

\$50,000 Grant money from the Growing Tomorrow Grant through the Ohio Farm Bureau Foundation for young agricultural professionals and entrepreneurs starting new or early-stage agricultural businesses.

\$400 MILLION State funds appropriated through efforts supported by Farm Bureau to preserve and develop the Ohio State Fair and Ohio Expo Center for future generations of 4-H, FFA and other youth participants.



Leveraging Trends

Informing and educating on what's next.

AG INTELLIGENCE SERVICE

Guides housed at offb.org identify trends, pain points and insights for farmers to use in their decision-making process. Guides housed on the website include:

- **LABOR RESOURCES** | New information and guidance created with Nationwide to help farmers understand the long-term implications of the labor shortage and provide solutions that will help to better attract, hire and retain farm employees.
- **SMALL-SCALE FOOD BUSINESS GUIDE** Information to better understand both federal and state rules and regulations for small-scale food businesses which sell food.
- **FARMER'S GUIDE TO TRUCK AND FARM IMPLEMENT LAWS AND REGULATIONS** Helping members better understand laws and regulations for farm transportation, including trucking and moving implements on the road.
- **ENERGY AND UTILITY ISSUES RESOURCE GUIDE** | A member-only document that provides information about critical energy issues many farm families encounter.
- **ADOPTING NEW AG TECHNOLOGIES: TIPS TO MINIMIZE YOUR RISKS** | Report hones in on four key areas to consider before pulling the trigger on any new technology.

AGTECH INNOVATION HUB | Partnered with The Ohio State University's College of Food, Agricultural, and Environmental Sciences and Nationwide to create the AgTech Innovation Hub to promote applied research, technology and innovation in support of agricultural technology. ♡

